

SCOTT RADIN

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I am a lifelong resident of Western New York. I grew up in Kenmore, have lived in West Seneca, Cheektowaga and Lockport and have now resided in Orchard Park for nearly 20 years. I am a 10-time varsity letter winner at Nichols School in Buffalo (ice hockey, baseball and x-country). I went on to captain the Bethany College ice hockey team. After college, I spent 13 years in title insurance before becoming self-employed in 1999.

In 2001 I set up a local business brokerage, A.S. Radin & Associates, and between then and 2011 it became one of the largest and most successful brokerages in WNY. In that time, I was also the developer of an international business broker training firm that I walked away from in 2009 due to shady activity by my associate that resulted in a vicious extortion attempt chronicled by national media as one of the worst online attacks ever seen. You can read about is at www.udog.net.

In 2011, I formed the North American Alliance of Business Brokers. NAABB, as it is known throughout the USA and Canada, has become North America's largest independent business brokerage network. We now have brokers in 34 USA states and are currently developing Canada. In 2018 we developed the business brokering industry's first and only mobile app / social media platform for buying and selling businesses. Envoyz, as it is titled, is currently revolutionizing the business broker industry.

The business brokering industry in general has a negative reputation that is deserved because of the unethical criminals that get into it trying to make a quick buck. Both I and NAABB recognizes this negative stigma and has a clear set mission to clean up the industry one territory at a time.

CREDENTIALS



A.S. Radin & Associates

1999– PRESENT

OWNER, A.S. RADIN & ASSOCIATES

Business development / business brokering services.

www.asradin.com



2011 – PRESENT

PRESIDENT / CEO, NORTH AMERICAN ALLIANCE OF BUSINESS BROKERS LLC

Brokerage careers through turnkey business brokerage set up throughout North America.

www.naabbonline.com



2017– PRESENT

FOUNDER / OWNER, ACQUIRION GROUP

Business buyer prequalification for financing.

www.acquirion.com



2018– PRESENT

FOUNDER / OWNER, ENVOYZ

Mobile app / social media platforms for buying and selling businesses.

www.envoyzbusiness.com



2018– PRESENT

FOUNDER / OWNER, MARKET SHARE ACQUISITION GROUP

Helping current business owners increase market share through acquisition.

www.marketshareacquisition.com



The goal of this service is to provide you an alternative to the normal business brokerage model while benefitting from my expertise and connections. For that matter I will avail my entire staff to you if needed. We are and will always be a team first.

As I mentioned, every cent paid to me will be given back into our local communities to help those less fortunate. I will not use a third-party service taking a cut rather I will be actively searching for these beneficiaries and allocating to those needing it most.

I am paying forward after others have helped me in the distant past.

I challenge you to find any local business broker giving anything back into the community.

Schedule a phone consult by calling or texting me to 716 472-2684 (text preferred) or email me at scott@scottradin.com.